



ELSEVIER

Contents lists available at ScienceDirect

Data in Brief

journal homepage: www.elsevier.com/locate/dib



Data Article

Survey data on bureaucratic processes and entrepreneurial venture performance in SMEs in Nigeria



Fatai Alani Lawal*, Oluwole O. Iyiola, Omotayo A. Adegbuyi, Oladele J. Kehinde, Olaleke O. Ogunnaike

Department of Business Management, Covenant University, Ota, Ogun State, Nigeria

ARTICLE INFO

Article history:

Received 4 May 2018

Received in revised form

1 August 2018

Accepted 15 August 2018

Available online 22 August 2018

Keywords:

Bureaucratic processes

Entrepreneurial ventures

SMEs

Venture performance

ABSTRACT

This article presents data that examined the impact of bureaucratic processes on the performance of small and medium enterprises in Nigeria. A survey was carried out by administering the questionnaire to 400 business owners selected from three reputable associations, namely: NASME, NASSI and ASBON (Nigerian Association of Small and Medium Enterprises, National Association of Small Scale Industrialists and Association of Small Business Owners of Nigeria) in three geo-political zones. Data were analysed using Predictive Analytics Software. Correlation and Regression were employed as inferential statistical tool of analysis. Data set revealed the existence of relationship and the extent to which bureaucratic processes impact the performance of entrepreneurial ventures.

© 2018 The Authors. Published by Elsevier Inc. This is an open access article under the CC BY license

(<http://creativecommons.org/licenses/by/4.0/>).

* Corresponding author.

E-mail addresses: fatai.lawal@stu.cu.edu.ng (F.A. Lawal), oluwole.iyiola@covenantuniversity.edu.ng (O.O. Iyiola), omotayo.adegbuyi@covenantuniversity.edu.ng (O.A. Adegbuyi), oladele.kehinde@covenantuniversity.edu.ng (O.J. Kehinde), olaleke.ogunnaike@covenantuniversity.edu.ng (O.O. Ogunnaike).

<http://dx.doi.org/10.1016/j.dib.2018.08.038>

2352-3409/© 2018 The Authors. Published by Elsevier Inc. This is an open access article under the CC BY license (<http://creativecommons.org/licenses/by/4.0/>).

Specification Table

Subject area	Business, Management
Major Specific Subject Area	Business and Entrepreneurship
Type of Data	Table
How Data was acquired	Researcher made questionnaire analysis
Data format	Raw, analysed, descriptive and inferential statistical data.
Experimental factors	Survey method involved the use of questionnaire to gather data from 400 SMEs owner-managers that affiliated with three professional associations (selected based on their geographical spread) in three geo-political zones in Nigeria.
Experimental features	The researcher-made questionnaire which contained data on bureaucratic process and performance measures were completed.
Data Source location	South-West, North-Central and South-South Nigeria
Data Accessibility	Data is included in this article.

Value of data

- These data are a presentation of descriptive data on bureaucratic processes that characterises the formal institutional environment of the local entrepreneurial climate as it relates to the performance of entrepreneurial ventures.
- The data showed that understanding of the peculiarities of the bureaucratic dimensions (occasioned by compliance and regulatory procedures) and the adoption of appropriate coping strategies by SMEs owner-managers can be helpful for business performance improvement.
- The dataset of this study can be used to institute necessary institutional policy framework that promotes the ease of doing business by start-ups and growing SMEs.

1. Data

Table 1 shows the correlation relationship that exist between bureaucratic processes and venture performance amongst SMEs in the regions. Measures of bureaucratic process dimensions include rules and procedures (Rul_Proc), cost of business registration (Reg_Cost), and business documentation and renewal process (Biz_Doc), while venture performance (Vent_Perf) measurement was based on growth, profitability and competitiveness parameters. Statistical analysis reveals the existence of relationship (though insignificant) between bureaucratic processes and venture performance amongst SMEs in the three regions as depicted by correlation coefficient $r = 0.046$; $p < 0.01$ (South-West), $r = -.011$; $p < 0.05$ (North-Central) and $r = -.059$; $p < 0.01$ (South-South).

The hypothesis formulated in the null form states that “there is no significant effect of bureaucratic processes on venture performance” and was tested using regression analysis.

Table 2 represents the Model Summary and it describes the extent to which variance in the dependent variable (venture performance) is explained by the independent variable (bureaucratic processes). Thus $R^2 = .008$ (i.e. 0%) and adjusted $R^2 = .001$ (i.e. 0%) implying that there is no variation

Table 1

Data on correlational analysis between bureaucratic process and venture performance.

Regions	<i>r</i>	sig. value	<i>p</i>	Remark
South-West	0.046	0.446	$p < 0.01$	Insignificant
North-Central	−0.011	0.929	$p < 0.05$	Insignificant
South-South	−0.059	0.752	$p < 0.01$	Insignificant

Table 2
Model Summary.

R	R ²	Adjusted R ²	Standard error of estimate
0.092 ^a	0.008	0.001	0.682662

^a Predictors: (Constant), Biz_Doc, RuL_Proc, Reg_Cost

in venture performance attributable to the dimensions of bureaucratic process. The findings from this study is consistent with the assertions of existing studies [1,2,4].

Table 3 shows the analysis of variance (ANOVA) test which indicates that F value = 1.070 @ p -value = 0.362 level of significance > 0.05. The result of the tested hypothesis revealed that bureaucratic processes have no significant effect on the performance on entrepreneurial ventures.

The coefficient Table 4 depicts the simple model that expresses the extent to which bureaucratic processes have effect on venture performance and which of the variables included in the model contributed to the prediction of the dependent variable using beta values for the comparison. The model revealed that all T_{values} do not have statistical significance as they are < 1.96 @ significance levels > 0.05 representing statistical confidence < 95%, whereas the significance level < 0.05 implies a statistical confidence of above 95%. This implies that dimensions of bureaucratic processes make no unique contributions towards explaining variance / change in venture performance.

2. Experimental design, materials and methods

Survey method involved the use of questionnaire to gather data from 400 SMEs owner-managers that affiliated with three professional associations (selected based on their geographical spread) in three geo-political zones in Nigeria [3]. Convenience and proportionate sampling techniques were used in selecting respondents. Convenience sampling to accommodate members that are consistent in paying membership dues and regularity at monthly association meetings while proportionate sampling based on the membership register of each association [5].

The professional associations serve as a forum to assess the SMEs owner-managers, thus making the survey method more efficient in securing opinions, description, attitudes as well as annexing cause and effect relationship for quantitative comparison [6]. This research benefitted from the ideas of existing research studies particularly in designing the research instrument [7–9] using 5 point likert scale which ranges from strongly agree - 5, agree - 4, undecided - 3, disagree - 2, and strongly disagree - 1. Data obtained were coded and analysed by Predictive Analytic Software (Statistical Package for Social Sciences-SPSS v 22) using inferential statistics (involving correlation and regression) to test formulated hypothesis.

Table 3
ANOVA for the relationship between bureaucratic processes and venture performance.

	Sum of squares	Df	Mean square	F	Sig.
Regression	1.496	3	0.499	1.070	0.362 ^a
Residual	175.692	377	0.466		
Total	177.188	380			

^a Predictors: (Constant): Biz_Doc, RuL_Proc, Reg_Cost

Table 4

Data of coefficient of determination of bureaucratic processes and venture performance.

Model	Unstandardized coeff.		Standardized coeff.	t	Sig.
	β	Std. Error	β		
(Constant)	3.236	0.166		19.524	0.000
Biz_Doc	0.046	0.036	0.073	1.283	0.200
Rul_Proc	–0.052	0.037	–0.081	–1.407	0.160
Reg_Cost	0.024	0.034	0.040	0.719	0.473

Acknowledgments

Authors of this research work express sincere appreciation to the Management of Covenant University for giving full sponsorship to the publication of this research work.

Transparency document. Supporting information

Transparency data associated with this article can be found in the online version at <http://dx.doi.org/10.1016/j.dib.2018.08.038>.

Appendix A. Supporting information

Supplementary data associated with this article can be found in the online version at <http://dx.doi.org/10.1016/j.dib.2018.08.038>.

References

- [1] A.O. Aliyu, D.M. Idris, Administrative processes and the challenges of service delivery in contemporary Nigerian Bureaucracy, *Rev. Public Adm. Manag.* 5 (9) (2016) 131–139.
- [2] R.G. Mashenene, J. Rumanyika, Business constraints and potential growth of small and medium enterprises in Tanzania: a Review, *Eur. J. Bus. Manag.* 6 (132) (2014) 72–80.
- [3] O.E. Ayoade, O. Ogunnaike, O. Adegbuyi, F. Lawal, F. Onakoya, Data on empirical investigation of personality traits on entrepreneurs' commitment of SMEs, *Data Brief.* 19 (2018) 1171–1175.
- [4] A.B. Bouazza, D. Ardjouman, O. Abada, Establishing the factors affecting the growth of SMEs in Algeria, *Am. Int. J. Social. Sci.* 4 (2) (2015) 101–115.
- [5] F. Lawal, O. Adegbuyi, O. Iyiola, A. Adegbuyi, O. Onakoya, Influence of structural support system and government incentives on the performance of entrepreneurial ventures: A study of selected small and medium enterprises owner-managers in Nigeria, in: *Proceedings of INTED Conference 3740–3746*, 2018.
- [6] A. Ogbo, A.C. Nwachukwu, The role of entrepreneurship in economic development: the Nigerian perspective, *Eur. J. Bus. Manag.* 4 (18) (2012) 95–105.
- [7] C.C. Maduekwe, P. Kamala, Performance measurement by small and medium enterprises in Cape Metropolis, South Africa, *Probl. Perspect. Manag.* 14 (2) (2016) 46–55.
- [8] M.L. Khan, I.J. Muhammed, Antecedents of innovation and its impact on small firm performance, 2012, Retrieved from www.diva-portal.se March 12, 2018.
- [9] Y.E. Eratus, A. Stephen, I. Abdullah, Institutional framework for promoting SMEs in Ghana: perspective of Entrepreneurs, *Aust. J. Bus. Manag. Res.* 3 (10) (2014) 28–45.